



Rogers' Path Forward

COLIN GOUVEIA
PRESIDENT AND CHIEF EXECUTIVE OFFICER

Why Invest In Rogers?

GROWTH FOCUS

Strong, diversified growth opportunities driven by key secular trends and core markets

INNOVATION LEADER

Proven track record of developing and commercializing unique material solutions for leading-edge applications

VALUE CREATION MODEL

A repeatable customer engagement process that has created a strong competitive advantage and deep relationships

FINANCIAL OPPORTUNITY

Targeting significant revenue growth and EBITDA margin expansion over the next three years, and beyond



A Rich History of Innovation



Company founded as a paper manufacturer



Circuit materials enable space missions



Enabling automotive radar



U.S. Innovation Center established

1832

1950s

1960s

2000

2000s

2010s

2014

2022

Materials used in mainframe computers



Lists on New York Stock Exchange



Leader in materials used in smart phones



EV Market Sales >20% of Revenue





Rogers At A Glance





3,600+ EMPLOYEES **190+ YEARS** OF HISTORY



\$971 MILLION OF REVENUE IN 2022



15 MANUFACTURING FACILITIES **3** GLOBAL INNOVATION CENTERS



>5,000 CUSTOMERS IN 70 COUNTRIES



Commitment to ESG



ENVIRONMENTAL SUSTAINABILITY

- Enabling a sustainable future
- Sustainability in design
- Sustainability in operations



SOCIAL RESPONSIBILITY

- A culture of safety
- Diversity and inclusion
- Investing in our employees



ROBUST GOVERNANCE

- Diversified board of directors
- Board ESG oversight
- Code of business ethics





Who We Are

Rogers Technologies Solve Complex Challenges





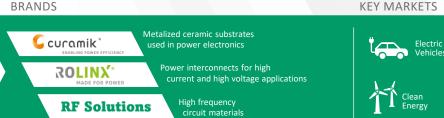
Rogers Technology

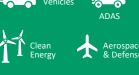
Solving the most complex challenges

HIGHLY ENGINEERED | DIFFERENTIATED OFFERINGS | MARKET LEADERSHIP

Advanced Electronics Solutions (AES)

solves design issues such as Radio Frequency (RF) signal integrity, power efficiency, power distribution and thermal management





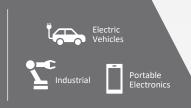
BRANDS KEY MARKETS

Elastomeric Material Solutions (EMS)

Extensive selection of high-performance polymers (foams, sponges, tapes, composites and films) made from polyurethane, silicone, and other performance polymers, formulated to meet high reliability.



A broad portfolio of urethane and silicone solutions with superior performance characteristics





Driving Innovation In Our Markets



General Industrial



Wireless Infrastructure



Automotive Radar (ADAS)



Aerospace & Defense



Portable Electronics



Renewable Energy



Electric Vehicles



Growth Opportunities Across Our End Markets



CORE **GROWTH**

Strong cash generation ~50% of 2022 revenue







Wireless Industrial Infrastructure Markets

Other



HIGH **GROWTH**

Strong growth applications >25% of 2022 revenue

Electronics & Defense



Energy









ADAS



SIGNIFICANT **GROWTH**

Fastest growing opportunity >20% of 2022 revenue



Electric Vehicles

Batterv Compression Pads

Ceramic Substrates

Power Interconnects



Electric Vehicles

Capitalizing On Fast Growing Market Opportunity

TRENDS



Transition to EVs accelerating

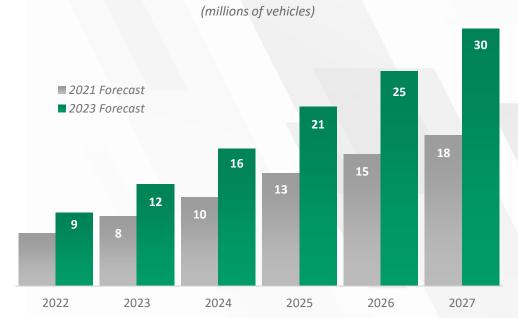
>50% of Car Buyers

Expect next car will be an EV^1

>\$1 trillion of investment

planned by global automakers through 2030²

BEV LIGHT VEHICLE PRODUCTION FORECAST³





^{1 –} Survey conducted by EY Mar 2022

^{2 –} Reuters survey October 2022

High Growth Markets

TRENDS



Automotive Radar (ADAS)

Increasing penetration rate of ADAS

Transition to higher levels of autonomy



Aerospace and Defense

Integrated tactical communication systems Advanced detection and targeting systems



Portable Electronics

Increasingly compact designs
New form factors (foldable, etc)
Protection of increasingly sophisticated devices



Renewable Energy

Consumer preference for alternative energy Inflation Reduction Act, zero emission policies





Core Growth Markets

TRENDS



General Industrial

GDP plus growth Reshoring of manufacturing Supportive policies (CHIPS Act, Infrastructure Bill)



Wireless Infrastructure

Stable outlook Consumer adoption of 5G progressing 5G base station deployments growing outside of China





Our Path Forward

Achieving Breakthrough Growth and Profitability



- Financial Performance
- Opportunity Funnel Leads To Increased Design Wins
- Commercialization Of Innovation Pipeline



- Secular Market Trends
- Commercial Excellence
- Scale The Organization

RESTORE 2023



- Cost Improvement
- Margin Focus
- Bolster Organization



Strategic Priorities 2023: Restore (2)



COST IMPROVEMENT

- Streamline organization
- Portfolio and operations improvements
- Optimize capacity footprint

S MARGIN FOCUS

- Targeted Improvements
- 34% gross margin in Q2'23
- 35% gross margin in 2H'23



BOLSTER ORGANIZATION

- Focus on operational and supply chain excellence
- Hiring for critical skillsets



Strategic Priorities 2024-2025: Accelerate





- Secular trends drive strong growth outlook
- 2025 BFV market 1.75x larger vs 2023¹
- 2027 BEV market 2.5x larger vs 20231



- Accelerate design wins with deeper application expertise
- Secured design wins begin to ramp especially in EV



- Capabilities to support growth
- Deliver new capacity
- Improved business processes
- Selective synergistic M&A



Strategic Priorities 2025+: *Elevate*

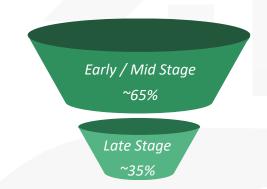


FINANCIAL PERFORMANCE

- Sustain double-digit revenue growth rate
- Drive gross margins to 40% and adjusted operating margin to 20%

OPPORTUNITY FUNNEL

 Robust EV opportunity funnel¹ provides visibility to future growth



INNOVATION PIPELINE

 Commercialization of innovation pipeline adds to growth



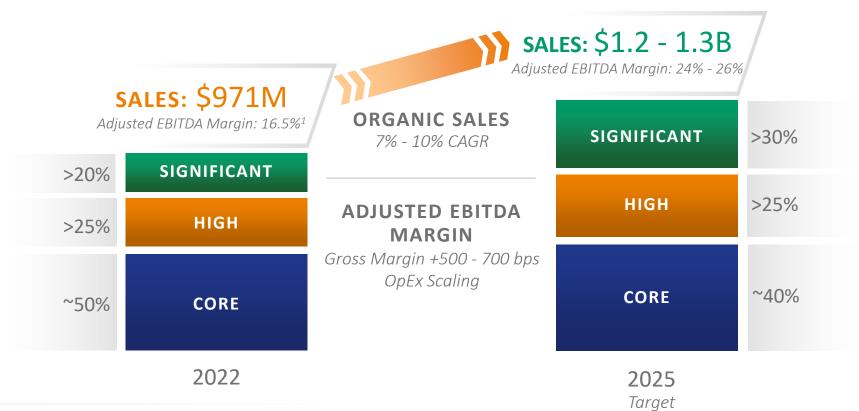
A Proven, Repeatable Process to Drive Growth







Rogers 2025 Targets





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M Appendix



Non-GAAP Information

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This presentation includes the following historical financial measures that are not presented in accordance with generally accepted accounting principles in the United States of America ("GAAP"):

- (1) Adjusted operating margin, which the Company defines as operating income excluding acquisition-related amortization of intangible assets and discrete items, which are acquisition and related integration costs, gains or losses on the sale or disposal of property, plant and equipment, restructuring, severance, impairment and other related costs, UTIS fire and recovery charges, (income) costs associated with terminated merger (collectively, "discrete items"), divided by total net sales;
- (2) Adjusted EBITDA margin, which the Company defines as net income excluding interest expense, net, income tax expense, depreciation and amortization, stock-based compensation expense, pension settlement charges and discrete items, divided by total net sales;
- (3) Adjusted earnings per diluted share, which the Company defines as earnings per diluted share excluding amortization of acquisition intangible assets, pension settlement charges, discrete items and the related income tax effect on these items, divided by adjusted weighted average shares outstanding diluted; and
- (4) Free Cash Flow, which the Company defines as net cash provided by operating activities less non-acquisition capital expenditures.

Management believes adjusted operating margin, adjusted EBITDA margin and adjusted earnings per diluted share are useful to investors because they allow for comparison to the Company's performance in prior periods without the effect of items that, by their nature, tend to obscure the Company's core operating results due to potential variability across periods based on the timing, frequency and magnitude of such items. As a result, management believes that these measures enhance the ability of investors to analyze trends in the Company's business and evaluate the Company's performance relative to peer companies. Management also believes free cash flow is useful to investors as an additional way of viewing the Company's liquidity and provides a more complete understanding of factors and trends affecting the Company's cash flows. However, non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation from, or as alternatives to, financial measures prepared in accordance with GAAP. In addition, these non-GAAP financial measures may differ from, and should not be compared to, similarly named measures used by other companies. Reconciliations of the differences between these non-GAAP financial measures and their most directly comparable financial measures calculated in accordance with GAAP are set forth below.

This presentation also contains forward looking non-GAAP financial measures that are adjusted for certain special items. We are not able to reconcile forward-looking non-GAAP Adjusted Operating Margin, Adjusted EBITDA Margin, Adjusted Earnings per Share and Free Cash Flow to the closest corresponding GAAP measures without unreasonable efforts, because we are unable to forecast certain items required to develop meaningful comparable GAAP financial measures.



FY2022: Adjusted EBITDA Margin

(\$ in millions)		2022(\$)
GAAP net income	\$	116.6
Interest expense, net	\$	9.5
Income tax expense	\$	23.8
Depreciation	\$	29.5
Amortization	\$	16.4
Stock-based compensation expense	\$	11.8
Restructuring, severance, impairment and other related cos	ts \$	70.9
Acquisition and related integration costs	\$	0.8
Gain on sale or disposal of property, plant and equipment	\$	0.5
Utis fire charges	\$	(2.4)
Asbestos-related charges	\$	0.1
(Income) costs associated with terminated merger	\$	(120.3)
Dispositions	\$	3.2
Pension settlement charges	\$	-
Adjusted EBITDA	\$	160.2
Divided by Total Net Sales	\$	971.2
Adjusted EBITDA Margin		16.5%

